

# ANNUAL REPORT

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## 2024



COMMITTED TO COMMUNITY



4180 Napier Court NE  
St. Michael, MN 55376

# MESSAGE FROM OUR LEADERS



MATT COZ, PRESIDENT



The relationships that we develop and maintain with our partners are key to creating impact and change in our local communities.



## **A Year of Impact and Inspiration**

As we reflect on the past year at the Rachel Foundation, we are filled with deep gratitude for the passion, generosity, and commitment shown by our team and supporters. This year has once again proven the incredible impact we can achieve when we come together with purpose and heart.

We are honored to work alongside individuals who share our vision for stronger communities and brighter futures for the people we serve. Your belief in our mission fuels every milestone we reach.

Looking ahead, we are excited to build even stronger connections — within our Rachel family, across our employees and their loved ones, and with our valued industry partners. Together, we will continue to create meaningful change, spark opportunity, and strengthen the bonds that make our community so extraordinary.



DON RACHEL, CEO





# LETTER FROM THE BOARD

**Dear Friends,**

As we reflect on 2024, we are overwhelmed with gratitude and pride. Thanks to your support, this has been the Rachel Foundation's best year yet — a year filled with record-breaking impact, new partnerships, and incredible moments of community connection.

We are truly honored that you continue to believe in our mission. Our success is a direct result of the passion, dedication, and generosity shown by our employees, industry partners, and supporters like you. Together, we have made real, lasting differences in the communities where we live and work.

At the heart of everything we do is a steadfast commitment to creating places and opportunities where people can thrive. This year proved just how powerful we can be when we come together with a shared purpose.

Looking ahead, we are filled with excitement for what's next. We are committed to building on the momentum of 2024 — expanding our reach, deepening our community ties, and leveraging our strong relationships to drive even greater impact. Our commitment to community has never been stronger, and our vision for the future has never been brighter.

Thank you for being an essential part of this journey. We can't wait to see what we will accomplish together in 2025 and beyond.

**With Sincere Appreciation,  
The Rachel Foundation Board**

**Don Rachel**

**Matt Coz**

**Andrea Smith**



*We are Committed to Community.*





# OUR MISSION

**Rachel is "Committed to Community" supporting our local communities by encouraging the Rachel Team to get involved and give back.**

|                                      |                  |
|--------------------------------------|------------------|
| <b>Contributions &amp; Donations</b> | <b>\$127,598</b> |
| <b>Community Support Donations</b>   | <b>37,700</b>    |
| <b>Operating Costs</b>               | <b>53,318</b>    |
| <b>Scholarships Awarded</b>          | <b>10,000</b>    |



# CHARITY COMMITTEE

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CHELSEA FOBBE



DAVE LYTE



DREW TUOMISTO



NICK BARTEMIO



IAN VAGLE

## COMMITTEE'S ROLE

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The Charity Committee consists of five Rachel employees. This committee meets one time a month and decided how and where to invest in our communities. The Charity Committee has the responsibility of:

- Organizing and reviewing the incoming donation and grant requests
- Processing grants and donations
- Promoting & Tracking Employee Personal Time Donations & Employee Monetary Match Program
- Planning events for Rachel Employees to Volunteer:
  - The Sandwich Project
  - Adopt A Highway
  - CROSS Services
  - Holiday Heroes Program
  - American Red Cross Blood Drives



# EVENTS COMMITTEE

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**ROBBIE KOOPMEINERS**



**DEXTER KOLLES**



**KEVIN KLIMMEK**



**NACOLE MOORMANN**



**TONYA BINSFELD**

## COMMITTEE'S ROLE

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The Team Building committee is in charge of planning events that help raise funds for the Rachel Foundation. The Team Building Committee has the responsibility of:

- Planning and Executing the Annual Black Ice Jig Ice Fishing Event - the Main Fundraiser of the Foundation.
  - Fishing Contest
  - Raffle
  - Day of Activities
- Planning and Executing the Annual Fun Run.



# SCHOLARSHIP COMMITTEE

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**RON FRICKE**



**JENNIFER AMENRUD**



**NATE FISCHBACH**

## COMMITTEE'S ROLE

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The Scholarship Committee consists of three Rachel employees and an external scholarship selection committee of three people. The Scholarship Committee Tasks has the responsibility of:

- Promoting Scholarship Applications
- Organizing the applications, pulling together a link to send to External Committee for review.
- Sending out Award Letters/Thanks for Applying Letters
- Coordinating Receipt of Scholarship Acceptance Form
- Helping to facilitate getting funds to appropriate school contact.
- Being Part of organizing the Awards Presentation @ Summer Picnic



# SCHOLARSHIP PROGRAM

As a company we are proud to be able to assist students in pursuing their educational goal, especially within the construction industry. Rachel is a proud advocate of continuing education in both the construction trades and higher education.

## Scholarship Awards Available:

- Two (2) \$2,000 - Technical College/Trade School/2-Year College
- Two (2) \$3,000 - 4-year College

## Congratulations to the 2024 Scholarship Winners:

Kelsi Jude of North Dakota State University (\$4,000)

Alex Frantesl of University of Minnesota - Duluth (\$4,000)

Kiley Fobbe of St. Cloud Community & Technical College (\$2,000)

Kaylee Olson of Lake Superior College (\$2,000)





# CYSTIC FIBROSIS FOUNDATION

## ANGELA WARNER FRIEND OF THE FOUNDATION AWARD



Don and Julie Rachel received the 2024 Angela Warner Friend of the Foundation Award—the highest honor a volunteer can receive from the Cystic Fibrosis Foundation. Through their leadership, advocacy, and generosity Don and Julie have had an extraordinary impact—not only through their personal contributions but also through the involvement of Rachel Contracting. Their passion, resilience, and generosity reflect the values of Angela Warner, in whose honor this award is given. Like Angela, Don and Julie are beacons of hope for the entire CF community, and their work continues to inspire all of us.

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**As a *Presenting Sponsor* of the Cystic Fibrosis Foundation Breath of Life Gala Event, Team Rachel comes together with other fantastic organizations to support our mission to make CF stand for Cure Found!**



## \$150,000

Rachel leveraged their strong relationships to gain an additional \$150,000 in Corporate Gala Sponsorships.

## \$1,063,568

Over 600 people from the CF and business communities gathered and raised these funds to push forward to cure Cystic Fibrosis,

## \$20,000

Rachel was a presenting sponsor at the Breath of Life Gala event in October 2024 at the Mystic Lake Event Center.

*Thank You*

TO OUR PRESENTING SPONSOR

**RACHEL**

*Breath  
of  
Life  
Gala*  
CF FOUNDATION

# COMMUNITY INVOLVEMENT

## Vision

We are passionate about supporting the communities where our employees live and work. Reaching out to those in need truly contributes to the well-being of our people and communities. We support registered non-profit organizations that support and help out the greater community.

## Focus

The focus is on

### "Who needs it most"

At the heart of our community support is the mission of creating places and opportunities for people to thrive.

### **WE'RE PROUD TO SUPPORT THE FOLLOWING CHARITIES:**



- 1 ROOF COMMUNITY HOUSING
- ANNANDALE YOUTH FIRST
- AP GOLF FOR GRATITUDE
- CHAD SMITH RIDE FOR LIFE
- CORNERHOUSE
- CROSS SERVICES
- CROW RIVER THUNDER FOUNDATION
- CYSTIC FIBROSIS FOUNDATION
- ERIC NETTER MEMORIAL FUND
- FORE PARKINSON'S
- HOME FOR WOUNDED WARRIORS
- JDRF
- LIDS 4 KIDS
- NORTHLAND ADAPTIVE RECREATION
- RIDE FOR HOPE - AUSM
- SHOOT FOR THE TROOPS
- ST. MICHAEL FIRE DEPARTMENT
- ST. MICHAEL DAZE & KNIGHTS
- THE FIREFLY SISTERHOOD
- THUMBS UP



# GIVING BACK

## Adopt-A-Highway

We've adopted a highway in St. Michael, MN. Managing Highway clean up twice a year!



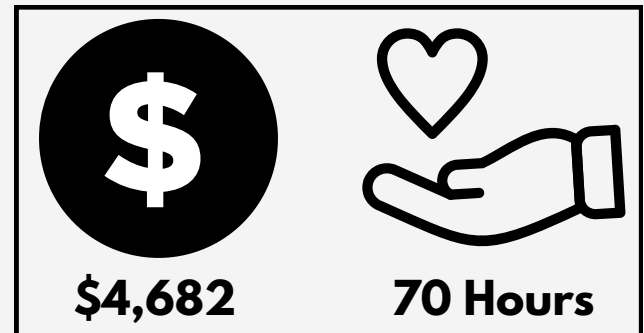
## Holiday Heroes

Rachel families shopped and collected gifts for three local families during the holidays. Giving these families a joyous Christmas!



## Employee Match Program

Rachel Employees donated their time and money to local community non-profits. Rachel Contracting matched a total of \$4,682 of funds that went to the Rachel Foundation.



## Employee Personal Donations:

Our goal is to encourage everyone on the Rachel Team to get involved and give back to those who need help the most. Rachel Contracting will match employee donations and time invested into community non-profits. The matching funds will then be invested back into our communities where we work, live and play.

- If Employees make personal donations into non-profit organizations, Rachel Contracting will match 100% of these funds up to \$250 per employee each year into the Rachel Foundation.
- If Employees volunteer their personal time for non-profit organizations, Rachel Contracting will match the first 5 hours of time at the value of \$50/hr up to \$250 per employee each year into the Rachel Foundation.



CROSS Services Tuesday  
Team Night:  
Rachel Team Members and  
their families volunteer  
their time to help in a  
variety of ways at CROSS  
Services located in  
Rogers, MN.



The Rachel Foundation  
has adopted a highway,  
we're proud to help keep  
our community clean and  
safe!  
Adopt a Highway Location:  
CSAH 35  
St. Michael, MN  
Rachel Team members  
volunteer their time two  
times per year to cleanup.

**VOLUNTEER**



**THE SANDWICH PROJECT OF MN  
MISSION STATEMENT:**  
"THE SANDWICH PROJECT OF MINNESOTA  
EXISTS TO SERVE THOSE WITH FOOD  
INSECURITY THROUGH BRINGING  
COMMUNITY VOLUNTEERS AND  
COMMUNITY PARTNERS TOGETHER TO  
SERVE THOSE IN NEED."



RACHEL TEAM MEMBERS & THEIR  
FAMILIES VOLUNTEERED AND MADE  
OVER 800 SANDWICHES FOR THE  
GROVELAND FOOD SHELF & SIMPSON  
FOOD PANTRY IN MINNEAPOLIS



# The 3rd Annual Black Ice Jig

**547 Pucks Chucked**  
**\$110,000 Funds Raised**  
**200 Raffle Prizes**  
**A Gorgeous Day with lots of smiles**  
**made!**

## EVENTS

**Despite Mother Nature throwing a curveball with less-than-ideal ice conditions, The Rachel Foundation's 3rd Annual Ice Fishing Event was a resounding success—raising an incredible \$110,000 to support local communities throughout the year. While the fishing contest had to be cancelled, the spirit of giving was stronger than ever. Attendees enjoyed a great Minnesota winter day, and the ever-popular Chuck-a-Puck contest kept the fun—and the fundraising—going strong.**



## 2024 BLACK ICE JIG HIGHLIGHTS



## EMPLOYEE SPOTLIGHT

### Dexter Kolles, Civil Team Leader



For Dexter Kolles, giving back isn't just something he does—it's a way of life deeply rooted in his upbringing. Raised in a tight-knit farming community, Dexter comes from a large, hardworking family where helping one another was second nature. "We were raised to be humble and appreciative of what we have," he shares. That spirit of service ran deep on both sides of his family, especially through his involvement with the American Legion at a young age—helping out at fish fries and participating in his family's annual Kessler Christmas silent auction, where funds raised are donated to local causes.

Today, Dexter continues that tradition of giving through his work with the Rachel Foundation. "I haven't found another place like it," he says. What drew him in—and keeps him involved—is the opportunity to give back in meaningful ways while staying connected to the outdoors. "It's not just about raising money," Dexter explains. "It's about getting families out, enjoying the outdoors, and bringing the community together. That's what makes it special."

One moment that stands out for Dexter was delivering Christmas gifts to a family in need. "To see the impact firsthand, it was super cool," he recalls. Another was standing at the close of the annual Black Ice Jig fishing tournament, surrounded by a crowd of people coming together for a cause. "It was humbling to see so many people participating in something we created. The money we raised, and what we're able to do with it—that's what it's all about."

Looking ahead, Dexter is energized by the growth of the foundation. With each passing year, more volunteers step up, more people get involved, and the impact grows. "It's exciting to see more awareness, more opportunities, and more people we can help," he says. "The goal isn't just raising funds—it's about creating moments, building community, and having fun together."

In every way, Dexter embodies the mission of the Rachel Foundation: grounded in generosity, powered by community, and always looking toward the next opportunity to make a difference.





**THE RACHEL FOUNDATION'S MISSION IS TO BE "COMMITTED TO COMMUNITY" THROUGH SUPPORTING OUR LOCAL COMMUNITIES AND ENCOURAGING EVERYONE ON THE RACHEL TEAM TO GET INVOLVED AND GIVE BACK. WE ARE PASSIONATE ABOUT SUPPORTING THE COMMUNITIES WHERE OUR EMPLOYEES LIVE AND WORK. AT THE HEART OF OUR COMMUNITY SUPPORT IS THE MISSION OF CREATING PLACES AND OPPORTUNITIES FOR PEOPLE TO THRIVE.**